



PSEO
COALITION

Artists and Musicians Ten Years Out: Long-term earnings outcomes for visual and performing arts graduates using PSEO data

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Using the U.S. Census Bureau Postsecondary Employment Outcomes (PSEO)
Dataset

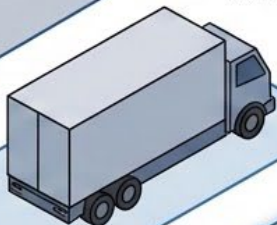
Imagine a World

TRANSPORTATION & LOGISTICS

SILENCE
WHEN DRIVING



NO LOGOS



COMMUTER SILENCE (ILLUSTRATIVE DATA)

Car Drives: Silence (100%)

Public Transport: No Ambient Audio

Wait Times: No Background Music



COMMUTER SILENCE (ILLUSTRATIVE DATA)

Car Drives: Silence (100%)

Public Transport: No Ambient Audio

Wait Times: No Background Music

MENU

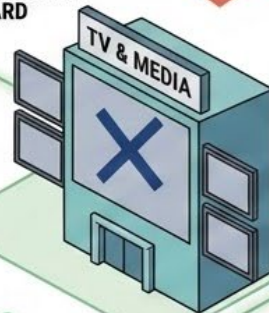
LUNCH:
ITEM A
ITEM B
ITEM C
ITEM D

ITEM B
ITEM C
ITEM D

LUNCH:
ITEM A
ITEM B
ITEM C
ITEM D

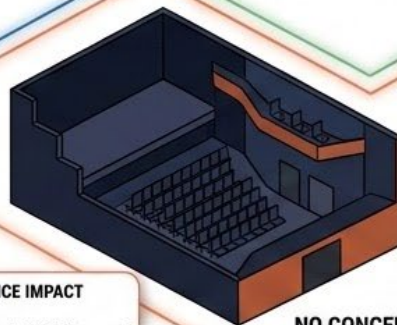
ITEM B
ITEM C
ITEM D

BORING TEXT
BOARD



NO SNAPPY
JINGLES
NO LOGOS

RETAIL & DAILY LIFE



NO CONCERTS



NO OUTDOOR
MUSIC FESTIVALS



ARTISTIC ABSENCE IMPACT (CONCEPTUAL)

Visual Arts Content: 100% Removed

Branding: No Logos Present

Elevator Music: Zero Composition

LEISURE & CULTURE

Why This Study?

CURRENT CONVERSATIONS REGARDING VISUAL AND PERFORMING ARTS GRADUATES (CIP 50)

1-Year Earnings

ROI

Program
Decisions

OUR QUESTION REGARDING VISUAL AND PERFORMING ARTS GRADUATES

1-Year Earnings

5-Year Earnings

10-Year Earnings

WHAT CHANGES?

- Most studies stop at Year 1
- Art & Music careers often follow nontraditional pathways
- PSEO lets us examine long-term trajectories



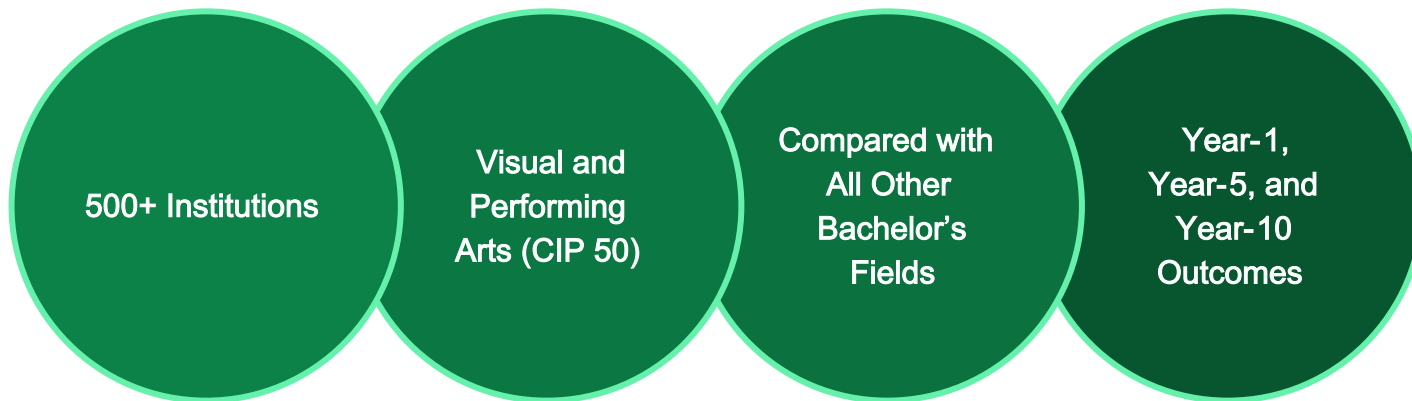


What We Already Knew—and What We Didn't

WHAT THE LITERATURE CONFIRMED	WHAT WE DIDN'T KNOW
One-Year Earnings Frequently Studied	Five- and Ten-Year Trajectories
These Grads Rely on Portfolio Careers	Long-term Earnings Growth and Rates
ROI is Complex for CIP 50 Grads	How PSEO Informs Long-term Program Value



How We Leveraged the PSEO Data?

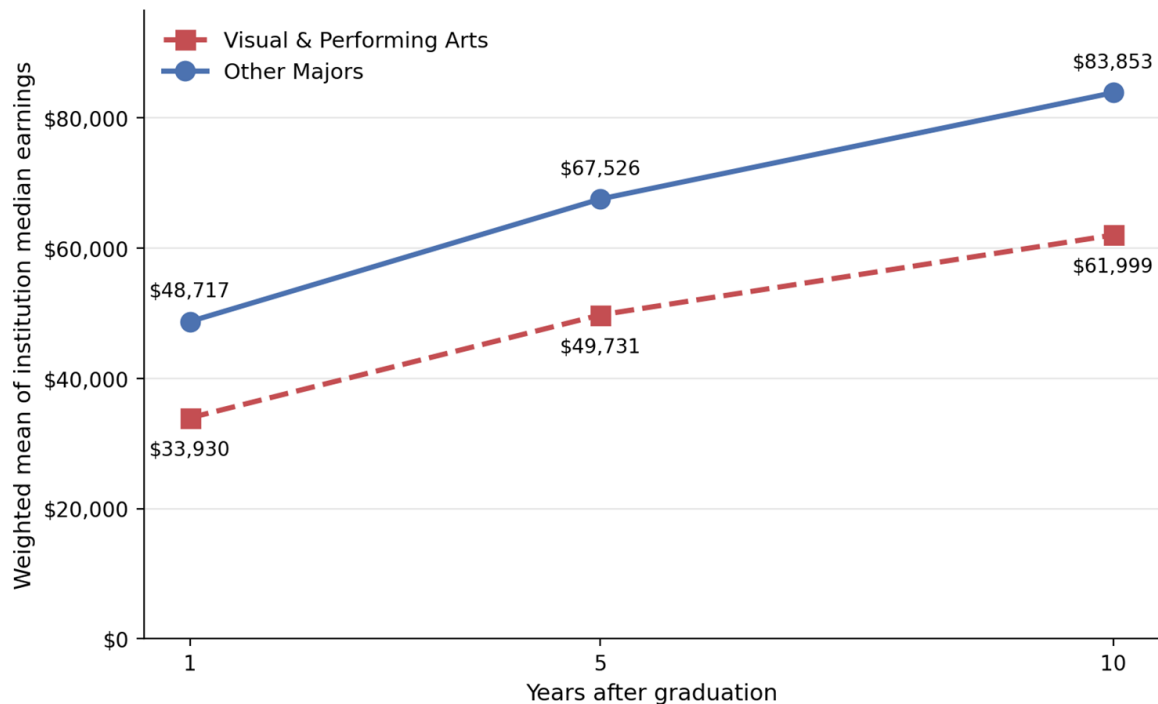


We analyzed weighted institution -level median earnings using two cohort specifications to ensure the findings were robust.



What We Found

Median Earnings Trajectory: Visual & Performing Arts vs. Other Majors (All Cohorts)



Finding #1

Visual & Performing Arts graduates earned less at every observed time point.

Finding #2

The absolute earnings gap widened over time.

Finding #3

CIP 50 relative earnings growth was comparable —and over ten years slightly exceeded—that of other bachelor's graduates.



We Recognized Methodology Matters

Focus on Weighting

Ensuring Robust
Methodology

Understanding Critical
Missing Data

Recognizing Data
Suppression

Conducting
Robustness Testing

Digging Into
Distributions

Institutional Researchers must carefully consider the approaches and appropriateness of their work when leveraging these data.



We Recognized Why These Findings Matter



Recognizes
Portfolio
Careers as
Unique



Recognizes
& Values a
Creative
Economy

Reframes
Academic
Program
Review



Bolsters
Policy &
ROI
Decisions

The same data support two very different conclusions depending on whether absolute dollars or percentage growth is emphasized.

Program value should not be reduced to a single earnings measure.



The question is not whether
arts and music graduates earn less.

The question is whether a single earnings metric
is sufficient to judge the value of
an academic program?

Our findings suggest the answer is no.

Thank You



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